



















Investing in our schools and community

















Thank You! Together we've made an incredible impact on our schools.

Dear MPAEF Community,

This year has been one of the most challenging for our community in recent history. The COVID pandemic has changed the way we live and has impacted our children's lives as well. Together, and thanks to the amazing efforts of our district leaders and teachers, we quickly adapted to distance learning. Our community has remained connected and strong! And thanks to the amazing generosity of our district families and community donors we were able to achieve tremendous fundraising success. Please help us celebrate all that you have contributed.

"One Community" Campaign

The 2019-2020 academic year was also unprecedented in that this was the first year that MPAEF combined forces with our four PTOs to embark on our first-ever truly 'joint' campaign, the One Community Campaign (OCC). Foundation leadership partnered hand-in-hand with our PTO presidents to plan and execute a seamless campaign that generated revenue for our district and for all of our individual schools in one, parallel effort. The results were astounding! The OCC generated \$4.3M overall, with \$642,000 going to our individual PTOs and \$3.66M being raised toward the district grant. We also welcomed 151 new family donors who helped increase our overall participation from 66% to 73%!

This year, MPAEF granted \$3.85M to the Menlo Park School District in support of our four schools. This is an amazing accomplishment given the cancellation of our only fundraising events—the annual Auction and the Schoolhouse Rocks Run—neither of which could be held due to COVID 19. Nevertheless, our amazing community still got behind these events, donating the costs of tickets and donated items in support of our schools. This included raising \$16,500 for this year's Fund-A-Need, which will support Visual and Performing Arts programs in the coming school year. It was amazing to see our families step up and support their community through this difficult time.

MPAEF was also proud to have a role in supporting MPCSD Helps, an initiative to provide food support to families through the spring and summer of 2020. MPAEF received and disbursed almost \$80,000 from the community to MPCSD. We were so happy to repurpose our administrative staff and tools to enable the facilitation of donations to district families in need of help during the pandemic.

Finally, for the second year in a row, MPAEF has approved a roll-off of \$150,000 from the Endowment Excellence in Teaching. MPCSD is currently planning professional development for the 2020-2021 school year which will focus on the topics of anti-racism and distance learning and will reach all 265 teachers, district wide.

Your participation in the One Community Campaign as well as contributions toward the auction, the endowment, Fund A Need, and other events will enable MPCSD to continue with critical programs at Encinal, Laurel, Oak Knoll, and Hillview schools, including:

- Funding 27 additional teachers that allow for smaller class sizes and enriched specialist programs;
- Long-term investment in hiring high quality teachers and supporting them with professional development to ensure the best learning experience possible for students;
- Leveraging existing investments in technology and infrastructure such as Dreambox, Lexia, Altitude, Google Classroom, and many more to quickly transition to at-home learning;
- Supporting hundreds of district families with learning tools—including internet access and computers—for EVERY student in need;
- A mental health safety net including 10 counselors across all schools, which will be particularly critical as students return to the classroom.

A special thank you to: the entire One Community Campaign team, the 54 MPAEF board members, the 10 members of the Endowment Investment Committee, and the four members of the MPAEF office staff.

We are so thrilled to be part of this amazing community and group of proud parents, business leaders, and community members who believe that our kids deserve a high standard of education and one of the best school experiences possible. As co-presidents of the Menlo Park-Atherton Education Foundation and on behalf of our amazing kids, we want to thank you for all your support, time, and hard work.

Sincerely,



garan Mayer

Sarah Thayer MPAEF Co-President 2019-2020



Katie Rottier

MPAEF Co-President, 2019-2020



72 % of District families donated in 2019-2020

\$3.85 Million granted to MPCSD

Record breaking \$499,389 amount obtained via corporate matching.

Your donations help support:

27 teachers that allow for smaller class size & specialist programs

Technology and teacher training to strengthen at-home learning

10 counselors to support the emotional needs of our children

Providing hundreds of district families with food, internet access, and computers for **EVERY** student in need.





Working with parents, local businesses, and community members, the MPAEF enables the Menlo Park City School District to provide an exceptional education for all students at Laurel, Encinal, Oak Knoll, and Hillview schools.

MESSAGE FROM SUPERINTENDENT BURMEISTER

Dear MPAEF Supporters,

I've never wished more sincerely to thank the MPAEF and its supporters than this year. 2019-20 was like no other, and while it will forever be remembered for its unrelenting unpredictability, it was also notable for the incredible dose of stability infused by YOU, the generous parents, grandparents, business partners, neighbors, and community members who supported MPAEF throughout the year. It is in times of great stress that systems, like our public schools, can continue to thrive because of the solid principles and relationships upon which they are built. The Menlo Park City School District is certainly fortunate in that area. Years of aspirational vision, positive collaboration, and lots of hard work and investment by MPAEF have helped make MPCSD the special place that it is.

As we "close the books" on the 2019-20 school year, I would like to acknowledge each and every one of you who donated towards the crucial grant we received from MPAEF in June. Thanks to the many decades of MPAEF's support, we have the excellent teachers, technology and infrastructure, smaller class sizes, wellness team, and teacher professional development needed to help our students succeed no matter what education looks like in the moment. Someday the pandemic will be over, and until then we will get through this trying time, together, and our children will witness how a strong, principled community responds in times of hardship.

Erik Burmeister MPCSD Superintendent



world language program

supporting the whole child





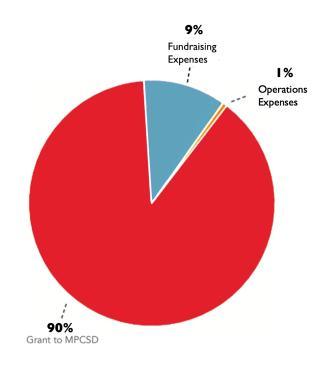
music, art, library & electives

MPAEF FINANCIAL STATEMENT FYE JUNE 30, 2020

BUDGET OVERVIEW

*Operations & Fundraising	Expenses for FY20
Net Reserves	\$148,720
Grant to MPCSD	- \$3,850,000
Total Expenses*	- \$408,284
Total Income	\$4,407,004

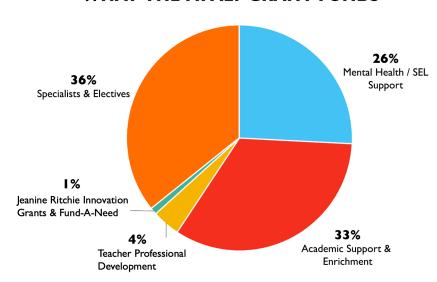
OPERATING EXPENSES 2019-2020

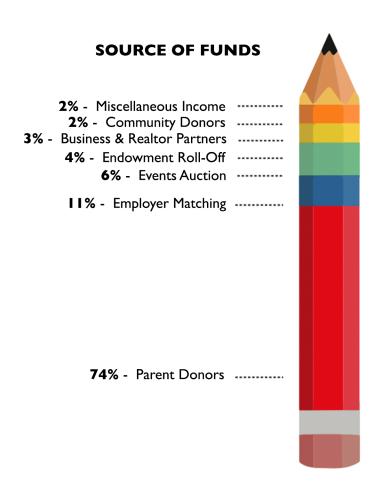


SOURCE OF FUNDS

Total Income	\$4,407,004
Misc. Income	\$66,713
Community Donors	\$82,915
Business & Realtor Partners	\$113,668
Endowment Roll-Off	\$150,000
Events (Auction)	\$251,574
Employer Matching	\$499,389
Parent Donors	\$3,242,745

WHAT THE MPAEF GRANT FUNDS





MPAEF ENDOWMENT FOR EXCELLENCE IN TEACHING

Overview:

The Menlo Park-Atherton Education Foundation's Endowment for Excellence in Teaching was established in 2002 as a permanent, independent, and self-sustaining source of funding dedicated to fostering academic excellence through professional development.

Endowment donations are a gift that keeps on giving! As the Endowment grows, it becomes a stable source of long-term funding for the Foundation, easing annual financial pressures. This allows MPAEF to meet the needs of future generations for years to come, supporting our strong and vibrant community-funded schools.

The Endowment Investment Committee manages the investment asset portfolio with the pro-bono support of Cambridge Associates, a leading endowment investment management advisory organization. The committee members are current and former MPCSD parents, as are the representatives of Cambridge Associates serving the Endowment.

Total Assets:

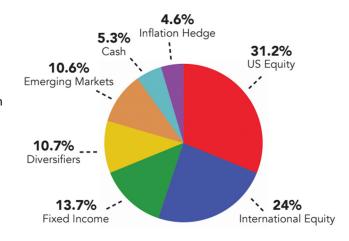
\$4,720,871 as of June 30, 2020.

Contributions:

Between July 1, 2019 – June 30, 2020, the Foundation's Board of Directors raised contributions for the Endowment from parents and community members totaling \$36,429 (a 124% increase from 2018-2019).

Performance:

For FY2020 ending June 30, the Endowment Portfolio generated a return of 5.3%. This brought the annualized return since inception (in 2003) to 7%.



Portfolio:

Since the primary management goal of the Endowment is to provide a stream of spending in support of MPAEF's mission, the long-term investment objectives are to preserve and enhance its purchasing power to attain a total return at least equal to the amount of any roll-off for the MPAEF's annual grant. Asset allocation is selected to minimize the risk of not meeting those objectives. The graph below shows our most current asset allocation.

Supporting Teacher Professional Development During the 2020-2021 School Year:

At the conclusion of the 2019-2020 school year, upon the request of Superintendent Erik Burmeister, the MPAEF Board of Directors approved a roll-off of \$150,000 from the Endowment which was granted to the Menlo Park City School District to fund teacher professional development activities during the 2020-2021 school year. These funds will be utilized to provide all 265 teachers with professional development, training and additional collaboration time with colleagues, specifically focused on distance learning and anti-racism, throughout the school year.

Endowment Tribute Gifts

Did you know that a family's donation to the endowment can be made in honor of a teacher or staff member who made a difference in their student's life? Teachers have shared with us how meaningful it is for them to be honored in this way. Hillview Teacher, Lynn Eisner, received a tribute gift and shared with us her thoughts: "Receiving a tribute gift for the district endowment is definitely a special way for me to be recognized as a teacher. I love that families are able to show their appreciation by supporting what I care about most - kids! And, how awesome that donations in my honor will continue to serve students long after I retire."

2019 - 2020 BUSINESS & REALTOR PARTNERS

The local business & realtor community is critical to achieving our annual fundraising goals for the 2019-2020 school year. Please join us in thanking all of our local business partners who understand that a strong community begins with strong schools!

Diamond Level Partners: \$25,000+ Donation

Nelson Roberts Investment Advisors



Platinum Level Partners: \$12,000+ Donation

Mary and Brent Gullixson, Realtor





Tom LeMieux, Realtor



Gold Level Partners: \$6,000+ Donation

Lyell Wealth Management LP



Coldwell Banker Residential Brokerage





Silver Level Partners: \$4,000+ Donation

Cameron L. Aboudara DDS MS

Alkalign

Dulcy Freeman, Realtor

Nancy Goldcamp, Realtor

Hessler Plastic Surgery

L&P Aesthetics

Left Bank & LB Steak Vine Dining

Keri Nicholas, Realtor

Personify

Bronze Level Partners: \$2,000+ Donation

Elyse Barca, Realtor

Judy Citron, Realtor

Gold Arrow Camp

Mid Peninsula Orthodontics

Peninsula Pet Hospital

Titanium Level Partners: \$500+ Donation

Amici's East Coast Pizzeria, Menlo Park

Axis Personal Trainers

Bow Wow Meow Pet Specialties and Grooming

British Bankers Club

Camper Restaurant

Cheeky Monkey Toys

Lyn Jason Cobb, Realtor

Sue Crawford, Realtor

Flea Street Cafe

Colleen Foraker, Realtor

Michael Hall, Realtor

Jeffrey's Hamburgers

Veronica Kogler, Realtor

Julie Law, Realtor

Left Bend Winery

Lutticken's Market

Okura International, Koma Sushi

RGM & Associates

Ristorante Carpaccio

Stanford Park Hotel, Menlo Grill

Sultana Mediterranean, Inc

Topaz, Inc, Black Pepper Restaurant

Jeanne Wangsness, Realtor

The Menlo Park-Atherton Education Foundation thanks you, our district family donors, for your support of public education in the Menlo Park City School District for the 2019-2020 school year. This list reflects donations received by MPAEF from MPCSD District Families between July 1, 2019 and June 30, 2020. We make every effort to list each name correctly and apologize for any errors or omissions. Please contact the MPAEF offices with any questions or corrections. Donor level calculations include all donations received between July 1, 2019 and June 30, 2020 to the One Community Campaign, MPAEF, MPAEF Endowment for Excellence in Teaching, auction sponsorships, auction ticket/party donations, Fund-A-Need, and any business/realtor partner donations by a district family. In-kind donations, winning auction items and unpaid pledges are not included in donor level calculations.

Community Pillars: Donating \$50,000+

Kateryna Polyakova and Maxym Polyakov

Platinum Philanthropic Leaders: Donating \$25,000 - \$49,999

Jennifer and Kenneth Duda The Gonsalves Family

Jennifer Min and Steve Harrick

The Mrva Family

Jennifer and Brian Roberts Thornborrow Family

Lisette Derouaux and Jeffrey Weiner

Gold Philanthropic Leaders: Donating \$15,000 - \$24,999

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Natalia and Greg Bettencourt
Carey and Jamie D'Alessandro
Nancy Lieberman and Keith Flaum

Amy and Matt Heinz

Ann Miura-Ko and Albert Ko Doug and Selia Lucas

Kristin Vogelsong and Zander Lurie Ekaterina Kazakova and Jacob Mizrahi

Suzette and Earl Rennison Katie and Peter Rottier The Shannon Family Michelle and Charles Vidano Suzanne and Lucas Watson

Silver Philanthropic Leaders: Donating \$10,000 - \$14,999

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Brandee Barker

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Blythe and Bob Rider

Gauri Manglik and Rahul Roy-Chowdhury

Cynthia Dy and Ignacio Salceda

Nat Schindler and Jennifer Chapman Schindler

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Archna Patel and Mohak Shroff Emily Record and Rafael Torres Leah and Christopher Wolf

Bronze Philanthropic Leaders: Donating \$6,000 - \$9,999

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Molly and Jon Kossow
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Shelley and Matt Winters
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Robin Laws and Brian Yick

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Jill Rutan Wurster and Rick Wurster

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"At the end of the day, the most overwhelming key to our children's success is the positive involvement of their teachers and staff members of the Menlo Park School District. This point has become more of an importance during the global pandemic of COVID-19 and the need for distance learning and virtual academies. Our local teachers are incredibly engaged, as they have the resources to utilize their freedoms and creativity given the amount of resources our community can provide through the One Community Campaign (OCC). I trust that our gift to the OCC ensures the most dedicated teachers with whom are nimble, sharp, and exceptional educators have access to a curriculum (virtual or in person) teaching our K-8th graders." Krista Rosa, MPAEF Board Member & Laurel Parent

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"Because of the MPAEF and the incredible parent community, MPCSD provides our children with an overall educational experience that rivals any private education. We are so lucky that we live in a community that understands the importance of the MPAEF and values how instrumental the Foundation is for providing world-class teachers, art, science and technology programs, and enrichment activities that enhance the educational experience for all of our children. But most importantly, the MPAEF allows our district to have the best and brightest teachers and enables them to do what they do best, teach!" Janelle McCombs, Hillview Parent

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"Teachers need time together to develop expertise, collaborate, and reflect on instruction. When our teachers receive that time together, they consistently comment on how much it re-energizes and inspires them, so that they return to the classroom with renewed focus and commitment. MPAEF plays a vital role in providing funding so that our teachers can learn, collaborate, and grow together." Theresa Fox, MPCSD Coordinator of Technology & Innovation

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"Teaching is guiding students to learning. Having the Jeanie Ritchie Grant Program to support innovation and create new experiences that motivate students along that path is a blessing. I don't feel constrained in how I lead students to those new experiences because the grant program exists." Russ Petersen, Hillview Physical Literacy & Education Teacher



"MPAEF plays a vital role in providing funding so that our teachers can learn, collaborate, and grow together."

Theresa Fox, Principal, Virtual Academy

"With these (MPAEF) funds, we are able to provide our teachers with effective professional development opportunities that not only benefit our teachers but ultimately, our students."

Jammie Behrendt, MPCSD Asst. Superintendent



"Most importantly, the MPAEF allows our district to have the best and brightest teachers and enables them to do what they do best, teach!"

Janelle McCombs, Hillview Parent



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Maximize Your Impact! Did you know that last year, MPAEF received almost \$500,000 via matching gifts/ workplace giving? This represented more than 11% of our total fundraising in 2019-2020. Many Bay Area employers are willing to support the causes that are important to you so don't forget to take advantage of your company's workplace giving program.

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We would like to thank our local community of non-district parents - including our generous teachers, staff, and administrators - for their generous donations to the MPAEF and/or One Community Campaign from July 1, 2019 to June 30, 2020. Please note: A (*) after a donor's name designates a District Teacher, Staff, or Administrator.

\$20,000 and up

Mary Ann and Bill Westfield

\$5,000 to \$9,999

G.Willard Miller Foundation

Anonymous

Jane and Peter Carpenter Elizabeth and Bruce Dunlevie Alicia and Philip Hammarskjold

\$1,000 to \$4,999

Peggy and Richard Bradshaw

Terri Bullock

Paula Da Cruz Griffin and Gerard Griffin

Harbor Lights Foundation lason Family Foundation

Parke Treadway* and Kurt Lehman

Karen and Bruce McCaul

Jeanie Ritchie Lucile Spurlock

Terry and Allan Thygesen

\$500 to \$999

Sherri and Jed Bullard

lean Johnson and Robert E. Gee Linda and Steven Hanson

Margaret and Dan Hilberman

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Up to \$499

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Karen Clancy* Dylan Cline*

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Tomas Ybarrola*

Tony Yob*

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2019 - 2020 IN-KIND DONORS

In-kind donations received by the Menlo Park-Atherton Education Foundation throughout the year are critical in keeping our organization's expenses to a minimum. These donations include use of space for meetings and events, items featured in the auction, wine served at Foundation functions, and so much more!

During the 2019-2020 school year, generous local businesses donated hundreds of items to the Foundation. Combined, these items had a fair market value of \$162,900.60. Without these donations, MPAEF would not be able to meet our grant goal. Please join us in thanking our in-kind donors!

A Touch of Elegance Adobe Animal Hospital

Alkalign Alpine Inn

Amazing Lash Studio America Offline ANGELA Angela Consulting

Annie Wang Acupuncture Anthem Interiors Avid4 Adventure Axis Personal Trainers Bagel Street Cafe barre3 Menlo Park

Barry's

Bay I Driving School Bay Area Discovery Museum Beauty and the Cutie

Belden Barns

Blackstone Discovery Bodega Bay Lodge British Bankers Club Cal Athletics Cape Grace Hotel

Cape Grace Hotel Carmel Valley Ranch

Chabot Space and Science Museum Children's Creativity Museum Children's Discovery Museum Connie Benson Photography

Corkcicle CuriOdyssey

Draeger's Menlo Park Encore Volleyball Club Entre Nous Aesthetics Exploratorium

FASTer Way to Fat Loss with Casey Miller

Feld Entertainment

Filoli

Fine Arts Museum of San Francisco

Forest Spa Boutique Freewheel Brewing Co Gadi Zohar, Esq

Galileo

Gary Farrell Vineyards & Winery

Gilroy Gardens Golden State Warriors Gondwana Game Reserve

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Jessica Smith Coaching Joshua Ets-Hokin Photography

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Katie Riggs Yoga Kepler's Books Kidizens Legarza Sports Lemon Tree Floral Lynmar Estates Mademoiselle Colette Mathnasium of the Bay Area Menlo Park Fine Wine & Spirits

Menlo Park Tennis Menlo Velo Bicycles Mindego Ridge MNTSTUDIO Palo Alto Morton & Associates Mountain Camp Woodside

Neely Wine
Neil Dahl Jewelers
Oakland Athletics
Oakland Zoo

Oppenheimer & Co, Inc Osteria Toscana Palace Cafe Catering Park Alley

Peninsula Doctor Peninsula Pet Hospital Pharmaca Philz Coffee - Palo Alto Pier 39

Pinnacle Point Estate

Point Reyes Farmstead Cheese Company

Pride Mountain Vineyards Put Together Place Refuge Spa

Ristorante Carpaccio Roaring Camp Railroads RockSalt Pilates

Rothy's

Rumble

San Francisco 49ers
San Francisco Giants
San Francisco Opera
San Francisco Wine School
San Francisco Zoo
San Jose Earthquakes
San Jose Giants
San Jose Sharks

Santa Cruz Wine Growers Association

Sarabellum Photography Savage Wellness

Schumacher Photography

SF MOMA

Share-A-Splash Wine Co Simon Breitbard Fine Arts

SkinSpirit Sonoma Raceway Sports Basement Squeeze In Stanford Athletics Steve and Kate's Camp

Studio Cake Sugar Shack

Sundance the Steakhouse

Susie Cakes Tacolicious

Tahoe Donner Association

Taverna

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Palo Alto

The Lawrence Hall of Science

The Melt

The Newark Saxophone Quartet

The Progress
The Refuge
Tin Pot Creamery
Tito's Handmade Vodka

United Studios of Self Defense Menlo Park

USS Hornet Museum Vino Enoteca Vineyard Vines Waiter.com Waldhaus Retreat Willows Market

Winchester Mystery House

Wine Access Winter Lodge Wizbots

Z Ultimate Self Defense Studio

Zola Restaurant

2019 - 2020 MPAEF Leadership and Board of Directors

The Menlo Park-Atherton Education Foundation is led by district parent volunteers, with representatives from each school. Dedicated individuals volunteering their time is an integral part of our organization's ability to keep expenses to a minimum. During the 2019-2020 school year, the volunteer board members for the Foundation donated over 4500 hours to Foundation related activities (a value of approximately \$114,435). Thank you MPAEF Board of Directors!

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Secretary

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thank you















